

# James J. Jones

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## Education

**University of Florida, Warrington College of Business, Gainesville, FL May 1999**  
Bachelor of Science in Business Administration

## Experience

**Chief Accounting Officer, Synergy Real Estate Naples, FL (1/05 – Present)**

- Responsible for property and office accounting
- Assisting and supervising in office expansion, budgeting, and vendor billing

**Investment Coordinator, Orlando & Naples Portfolio Orlando & Naples FL (1/01 – Present)**

- Actively assisted in the acquisition negotiations, financing, rehabilitation, and disposition of multiple real estate investments including, but not limited to, single family homes, condominiums, town homes and duplexes.
- Successfully mitigated problems with insurance companies, financial institutions, realtors, title companies, purchasers and investors on an ongoing basis

**Property Manager, Jones and Jones Realty Investments Pensacola, FL (7/02 – 1/05)**

- Assisted in the management of a single family / town home portfolio
- Assisted in tenant selection, repair coordination, lease negotiations, and general property maintenance
- Consistently maintained above average rents and below average vacancy

**Senior Solution Design Engineer, Sprint Atlanta, GA (4/00 – 12/04)**

- Responsible for a client portfolio consisting of over 100 companies and \$20MM in annual revenue
- Actively led a team of 13 highly trained engineers
- Responsible for relationship management and growth of customer base
- Regularly assisted management with the formulation and execution of strategic and tactical goals
- Actively marketed, developed and fostered business relationships with Sprint Partners
- Marketed and sold Sprint services to a customer base which includes numerous Fortune 500 companies
- Selected to and participated in Sprint's Management Leadership Development Program
- Provided 3<sup>rd</sup> tier trouble shooting support for clients

**Senior Consultant, Kudzu Networks, Atlanta, GA (10/01 – 1/05)**

- Responsible for directing and designing new Wide Area Networks for new and existing customer's, including Fortune 500 companies
- Successfully grew business 200% year over year to include business types from SOHO to Fortune 500 companies
- Provided exception based trouble-shooting and support for all clients

**Database Administration, Shands Healthcare Gainesville, FL (11/99 – 4/00)**

## Industry Certifications and Affiliations

- Licensed Florida Real Estate Sales Associate
- Cisco Certified – CCNA, CCDA, CCNP, CCDP, CCIP
- Agilent Certified Expert
- Delta Sigma Pi Professional Business Fraternity

## Computer Skills

- Excel, Word, Access, Microsoft Binder, File Maker, PowerPoint, Outlook
- TCP/IP, Frame Relay, ATM, BGP, EIGRP, OSPF, Ethernet, 802.11A/B/G, HTTP
- Cisco Routers, Firewalls, Concentrators & Switches, Netopia, Efficient Networks, Nortel VPN Concentrators